



# The Strength of **Western Alliance**

#### **Protect Your Business from Fraud**

To shield your business from ever-increasing cyber fraud risks, you'll want to develop a cybersecurity-aware culture rooted in people, processes and technology. Western Alliance Bank offers a wide array of solutions to help our clients safeguard their accounts — often increasing efficiencies and convenience along the way. Your Relationship Manager can advise you on solutions to boost account security.

#### **Cash Management Solutions**

Benefit from state-of-the-art cash management solutions<sup>1</sup>, delivered by experienced banking advisors who listen closely to understand your needs. We provide so much more than loans<sup>2</sup>: Let us help you craft a customized plan to optimize your cash flow, minimize fees and protect your business. People-focused business bankers in your market plus sizable and sophisticated resources – see what Western Alliance's powerful combination of local touch plus national reach can do for you.

### Industry Expertise You Can Count On

You're an expert in your business - choose bankers who are, too. Business banking is what we do. We understand the nuances of banking for companies in a broad range of industries and specialized sectors. Importantly, we're committed to working hard, smart - and quickly - to get to know you and your company and learn your priorities. Helping you reach your goals is our focus.

<sup>2</sup> All offers of credit are subject to credit approval, satisfactory legal documentation, and regulatory compliance. Borrowers are responsible for any appraisal and environmental fees plus customary closing costs, including title, escrow, documentation fees and may be responsible for any bank fees including bridge loan, construction loan, and packaging fees.

In Q2, Western Alliance continued to deliver outstanding support to clients to help them achieve their ambitions. We're pleased to be trusted advisors."

Kenneth A. Vecchione

President and Chief Executive Officer

Top-Performing Large Bank with Assets \$50 Billion and Above for 2023 **AMERICAN BANKER** 

U.S. Bank with Assets \$50 Billion and Above **BANK DIRECTOR'S 2023 RANKINGBANKING STUDY** 

CEO, CFO, Board and Investor Relations Team INSTITUTIONAL INVESTOR 2023-2024 ALL-AMERICA EXECUTIVE TEAM MIDCAP

## 02 2024

## **Facts & Figures**

**\$6.3B** Total Equity **\$80.6B** in Assets 3,310 Employees 56 Banking Offices

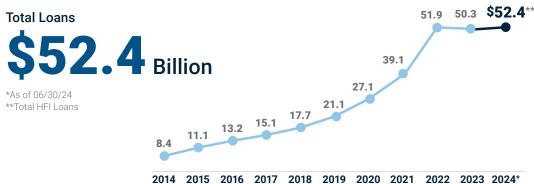
**Bank Deposit Ratings: Investment Grade** 

Baa1/P-2 Moody's A-/K2 Kroll BBB/F3 Fitch

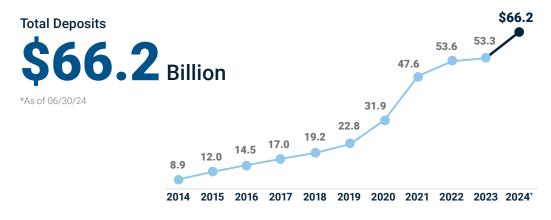
#### **IDC Financial Publishing**

The Standard in Financial Rating Institutions, Rated 230 Superior\* \*Report dated 03/31/24

# **Financial Highlights**



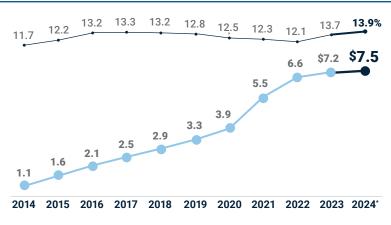
2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024\*



**Total Capital Ratio\*\*** 13.9%

**Total Regulatory Capital** 

\*As of 06/30/24 \*\*Capital ratios for 06/30/24 are preliminary until the Call Report is filed



(602) 389-3500 westernalliancebank.com



Western Alliance Bank Alliance Association Bank Alliance Bank of Arizona AmeriHome Mortgage Bank of Nevada Bridge Bank Digital Disbursements First Independent Bank Torrey Pines Bank Western Alliance Trust Company\*\*

\*Alliance Bank of Arizona, Bank of Nevada, Bridge Bank, First Independent Bank, Torrey Pines Bank and Alliance Association Bank operate as divisions of Western Alliance Bank, a wholly-owned subsidiary of Western Alliance Bancorporation. AmeriHome Mortgage and Digital Disbursements, LLC are wholly-owned subsidiaries of Western Alliance Bank. Banking products and services, including loans and deposit accounts, are provided by Western Alliance Bank, Member FDIC. Western Alliance Bank including its subsidiary, AmeriHome Mortgage are Equal Housing Lenders. \*\*Trust, custody, and administration services are provided by Western Alliance Trust Company, a wholly-owned subsidiary of Western Alliance Bancorporation. Products and services offered by Western Alliance Trust Company are not FDIC insured, not guaranteed by Western Alliance Bank and may lose value

